



**The Trusted Home of Agriculture**  
**Die Betroubare Tuiste van Landbou**

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**SALE DATE / VEILING DATUM**  
 19/10/2021

**B04 -2021 MARKET REPORT / VEILINGSVERSLAG**

**CATALOGUE / KATALOGUS**  
 B04/2021

**INDICATOR PRICE MOVEMENT/ MARKAANWYSER**

KIDS : R 616.45 ( - 7.70 %)  
 YOUNG GOATS : R 441.40 ( - 10.49%)  
 ADULTS : R 342.97 ( - 7.25 %)

AVERAGE : R 382.54 ( - 8.40 %)

**LOT REPRESENTATION/ LOT VERKOPE**

OFFERED : 71  
 SOLD : 57  
 CLEARED : 80.3%

**MICRON PRICE MOVEMENT/ MIKRON PRYS-BEWEGING**

	<b>RMS</b>	<b>Non-RMS</b>
24/5 MIC	: R 670.71	R 640.41 (-7.48%)
26/7 MIC	: R 653.75	R 653.53 (-8.42%)
28/9 MIC	: R 550.68	R 527.89 (-7.12%)
30/1 MIC	: R 442.19	R 437.83 (-5.50%)
32/3 MIC	: R 373.65	R 370.07 (-8.33%)
34/5/6 MIC	: R 324.85	R 301.14 (-9.00%)
37/8 MIC	: R 305.00	R 305.00 (-2.60%)

**COMMENTS / AANMERKING:**







The 4th mohair sale of the 2021 winter selling season was a bit of a gamebreaker for our mohair clients. During the week before the sale there was a lot of pressure on the market to come down substantially to maintain demand stability. The House of Fibre marketing team was actively involved to keep this downward pressure less than 10%. This pressure was caused mainly by the lack of finance to finance the mohair through the processing chain. The big culprit was that the prices went up with more than 80% compared to a year ago, causing chaos in most budgets. With this 8% drop on average, the market should stabilize on the current levels. A good sign was that all 6 buyers were competing. So far production is also between 3% and 8% better. Farmers must be congratulated with the excellent quality on offer, it is just the clean yield % of the clips suffering, because of the drought, with a lot of clips measuring percentages well below the average of 80%. The best price of the day went deservingly to Jordi and Gay van Hasselt of Van Hasselt Farming, Prince Albert. There super style, full B-length, 28-micron (87.6% clean yield) winter kid sold for R791.00/kg! The House of Fibre will offer more than 100 000kg of excellent mohair again on the next sale on the 9th of November in the Port Elizabeth Mohair Exchange.

Die 4de sybokhaarveiling van die 2021 winter verkoopsseisoen was 'n maak of breek veiling vir ons bokhaar boere. Die week voor die veiling het daar geweldig druk opgebou van verwerkers vir 'n aansienlike afplating in die prys van bokhaar. Die bemarkingsspan van House of Fibre was aktief betrokke om die daling kleiner as 10% te hou. Hierdie druk het gekom hoofsaaklik van finansiërings probleme in die verwerkingsketting. Die sondebok hier is die styging van prys met meer as 80% binne 'n jaar. Dit het die meeste begrotings onklaar betrap. Met die daling van 8% behoort daar nou stabiliteit te kom. 'n Goeie teken was dat al 6 kopers aktief deelgeneem het. Selfs produksie is tans tussen 3% en 8% beter. Die bokhaar boere moet geluk gewens word met die hoë kwaliteit aanbieding, dit is slegs die skoonopbrengs wat nie op standaard is nie op gevolg van die droogte. Daar is baie skeersels wat swakker as die gemiddelde persentasie van 80% toets. Die beste prys van die dag het gegaan aan Jordi en Gay van Hasselt, Prins Albert van Hasselt Farming. Hierdie super styl, vol B-lengte, 28 mikron (87.6% skoonopbrengs) winter kleinbokkie het verkoop teen R791.00/kg! House of Fibre bied weereens meer as 'n 100 000kg, hoë gehalte haar in die Port Elizabeth Sybokhaarbeurs aan op 9 November 2021.

<b>EXCHANGE RATE (ZAR)</b>				<b>OVERALL BUYER MARKET STATISTICS</b>			
<b>CURRENCY</b>	<b>07/09/2021</b>	<b>28/09/2021</b>	<b>19/10/2021</b>	<b>BUYER</b>	<b>%</b>	<b>BUYER</b>	<b>%</b>
US \$	14.32	15.1	14.59	MOSENTHAL	10.7%	STUCKEN	31.6%
British £	19.73	20.44	20.18	NEW ENGLAND	0.6%	SEUDEWOLLE	7.9%
Euro €	16.97	17.64	17.00	SAMIL	36.7%	CONNACHER	4.0%
Chinese Yuan ¥	2.21	2.34	2.28	PASSED IN	5.9%	NOT SOLD	2.6%

## HIGHEST PRICES/ HOOGSTE PRYSE

### 25-30µ Winter Kids / Kleinbokke:

Van Hasselt Farming (PTY) LTD, Prince Albert		28.1µ	R 791.00 /kg	
The House of Fibre Binning		26.5µ	R 750.00 /kg	
Excelsior Winery (PTY) LTD, Oudtshoorn		27.2µ	R 746.00 /kg	
MJ Koorts, Prince Albert		26.0µ	R 705.00 /kg	
Jonkersnek (EDMS) BPK, Murraysburg		25.0µ	R 700.00 /kg	
HW Troskie, Somerset east		26.6µ	R 700.00 /kg	






**Winter Kids Average Price Value / Gemiddelde prys waarde van Kleinbokke: R 682. 00 /kg**

### 27-34µ Winter Young Goats / Jongbokke:

The House of Fibre Binning		27.0µ	R 645.00 /kg	
NJ Arnoldi. Graaff-Reinet		26.9µ	R 640.00 /kg	
GF Stegmann Boerdery, Willowmore		28.1µ	R 623.00 /kg	
Henque 1014 CC, Queenstown		27.7µ	R 618.00 /kg	
De Hooggelegen Boerdery, Oudtshoorn		28.2µ	R 590.00 /kg	

**Winter Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 505. 00 /kg**

### 30-40µ Adult Goats / Grootbokke:

Weeber Truter, George		28.3µ	R 520.00 /kg	
De Hooggelegen Boerdery, Oudtshoorn		29.6µ	R 500.00 /kg	
LR Eybers, Beaufort West		29.7µ	R 485.00 /kg	
JMP Webber, Grahamstown		29.7µ	R 465.00 /kg	
The House of Fibre Binning		29.2µ	R 461.00 /kg	

**Adult Goats Average Price Value / Gemiddelde prys waarde van Grootbokke: R 430. 00 /kg**

**\*EGT\***

**BEST CLIP / BESTE SKEERSEL: 100% Sold / Verkoop @ R 513.67/kg**



Baie geluk en baie dankie aan al ons produsente vir volgehoue ondersteuning  
 Congratulations and thank you to all our producers for continuous support

Geteken / Signed

Isak Staats  
 General Manager: Wool and Mohair

For more information about the sale visit the BKB website at [www.bkb.co.za](http://www.bkb.co.za)

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