



The Trusted Home of Agriculture
Die Betroubare Tuiste van Landbou

Grahamstadweg 61 Grahamstown Road
 Noordeinde/North End
 Port Elizabeth 6001
 Posbus / PO Box 2002
 Noordeinde/ North End 6056
 Direk / Direct: 041 503 3357
 Faks / Fax: 086 500 2403
 e-pos / e-mail: deon.erasmus@bkb.co.za

SALE DATE / VEILING DATUM
 3/2/2021

B09 - 2020 MARKET REPORT / VEILINGSVERSLAG

CATALOGUE / KATALOGUS
 B09/2020

| INDICATOR PRICE MOVEMENT/ MARKAANWYSER | | MICRON PRICE MOVEMENT/ MIKRON PRYS-BEWEGING | |
|--|--------------------|---|-------------|
| KIDS | : R 543.19 (+14 %) | 24/5 MIC | : R 602. 69 |
| YOUNG GOATS | : R 433.75 (+10 %) | 26/7 MIC | : R 592. 33 |
| ADULTS | : R 286.14 (+22 %) | 28/9 MIC | : R 435. 29 |
| AVERAGE | : R 333.32 (+20 %) | 30/1 MIC | : R 343. 07 |
| LOT REPRESENTATION/ LOT VERKOPE | | 32/3 MIC | : R 296. 64 |
| OFFERED | : 127 | 34/5/6 MIC | : R 221. 49 |
| SOLD | : 127 | 37/8 MIC | : R 190. 00 |
| CLEARED | : 100% | | |

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COMMENTS / AANMERKING:

What a way to kick off the 2021 mohair summer selling season!! A day of records. Two world record prices, the first time in a very long time that 6 buying houses are competing and for the very first time two women buyers are entering the domain of men in the mohair saleroom!! The first record was for the average market indicator. It jumped with 20% to stabilize at an average of R333.32/kg, the highest level in Rand terms ever recorded!! The clearance was 100%. The second world record price was achieved for a bale of young goat hair, offered as winter kids. Gert Smith from Willowmore excelled when his best bale of young goats was sold at R640.00/kg, a new world record price! This excellent bale tested 24.3 micron with a clean yield of 88%. It was an RMS certified lot. The demand for RMS mohair is staggering and there is clearly a big shortage. The next sale will have good quality mohair and will be far bigger. This sale will be offered in Port Elizabeth on the 2nd of March 2021. This report was compiled by Pierre van der Vyver, General Manager: The House of Fibre

Wat 'n dag en wat 'n manier hoe om die eerste sybokhaarveiling van die somer 2021 verkoopsseisoen mee af te skop!! 'n Dag van rekords. Vir die eerstekeer in 'n baie lang tyd kompeteer daar weer 6 kopershuise teen mekaar en om dinge nog beter te maak, ook vir die eerste keer 2 vroue kopers in die sybokhaarverkoopslokaal. Die eerste wêreldrekord gaan vir die gemiddelde markaanwyser wat met 20% spring en wat vir die eerstekeer in die geskiedenis te staan kom op R333.32/kg! In Randterme die hoogste ooit, met 'n verkoopspercentasie van 100%. Die tweede rekord het gegaan aan Gert Smith van Willowmore toe sy beste baal jongbokhaar verkoop het teen R640.00/kg! Hierdie 24.3 mikron baal met 'n skoonopbrengs van 88% was aangebied as 'n winter kleinbokkie en was ook gesertifiseerd as RMS. Die aanvraag vir RMS sybokhaar is oorweldigend en daar is verseker 'n tekort aan die tipe. Die volgende veiling het goeie kwaliteit haar in sy aanbieding en is ook heelwat groter. Die veiling word in Port Elizabeth aangebied op 2 Maart 2021. Hierdie verslag is saamgestel deur Pierre van der Vyver, Algemene Bestuurder: The House of Fibre

| EXCHANGE RATE (ZAR) | | | BUYER OVERALL MARKET STATISTICS | | | | |
|---------------------|------------|----------|---------------------------------|-------------|---|------------|---|
| CURRENCY | 12/10/2020 | 2/9/2021 | 3/2/2021 | BUYER | % | BUYER | % |
| US \$ | 15.03 | 14.80 | 15.07 | MOSENTHAL | | STUCKEN | |
| British £ | 19.98 | 20.39 | 20.98 | NEW ENGLAND | | SEUDEWOLLE | |
| Euro € | 18.2 | 17.90 | 18.13 | SAMIL | | CONNACHER | |
| Chinese Yuan ¥ | | 2.30 | 2.33 | Passed In | | | |

HIGHEST PRICES/ HOOGSTE PRYSE**23 - 27µ Summer Kids / Somer Kleinbökkies**

| | | |
|----------------------------|---|--------------|
| GJ Smith, Willowmore |  | R 640.00 /kg |
| The House of Fibre Binning | | R 629.00 /kg |
| The House of Fibre Binning | | R 609.00 /kg |
| GJ Smith, Willowmore |  | R 606.00 /kg |
| The House of Fibre Binning | | R 605.00 /kg |

Summer Kids Average Price Value/ Gemiddelde Prys Waarde van Somer Kleinbökkies: R 493.00 /kg**25 - 30µ Young Goats offered as Winter Kids / Jongbokke aangebied as Winterkleinbökkies:**

| | | | |
|----------------------------|---|--------------|---|
| GJ Smith, Willowmore |  | R 640.00 /kg | * World Record Price *Wêreld Rekord Prys |
| The House of Fibre Binning | | R 629.00 /kg | |
| The House of Fibre Binning | | R 609.00 /kg | |
| GJ Smith, Willowmore |  | R 606.00 /kg | |
| The House of Fibre Binning | | R 605.00 /kg | |

Winter Kids Average Price Value / Gemiddelde prys waarde van Kleinbokke: R 493.00 /kg**28 - 34µ Summer Young Goats / Somer Jongbokke:**

| | | |
|---|---|--------------|
| The House of Fibre Binning | | R 530.00 /kg |
| The House of Fibre Binning | | R 520.00 /kg |
| The House of Fibre Binning | | R 452.00 /kg |
| Wienand Farming, Somerset East |  | R 315.00 /kg |
| Ava Mehlo Trading Ent cc, Somerset East | | R 284.00 /kg |

Summer Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 310.00 /kg**28 - 34µ Adult offered as Winter Young Goats / Grootbokke aangebied as Winter Jongbokke:**

| | | |
|----------------------------|---|--------------|
| The House of Fibre Binning | | R 365.00 /kg |
| GJ Smith, Willowmore |  | R 362.00 /kg |
| The House of Fibre Binning | | R 356.00 /kg |
| The House of Fibre Binning | | R 310.00 /kg |
| GJ Smith, Willowmore |  | R 287.00 /kg |

Winter Young Goats Average Price Value / Gemiddelde prys waarde van Jongbokke: R 303.00 /kg**30-40µ Adult Goats / Grootbokke:**

| | | |
|----------------------------|---|--------------|
| The House of Fibre Binning | | R 362.00 /kg |
| The House of Fibre Binning | | R 362.00 /kg |
| The House of Fibre Binning | | R 362.00 /kg |
| SD Hobson cc, Jansenville | | R 350.00 /kg |
| Lew Keevy, Grahamstown | | R 350.00 /kg |
| Mvula Trust, Graaf-Reinet |  | R 340.00 /kg |

Adult Goats Average Price Value / Gemiddelde prys waarde van Grootbokke: R 325.00 /kg**BEST CLIP / BESTE SKEERSEL
100% Sold / Verkoop @ R 417.30 /kg**

Baie geluk en baie dankie aan al ons produsente vir volgehoue ondersteuning
 Congratulations and thank you to all our producers for continuous support

Getekene / Signed

Isak Staats
 General Manager: Wool and Mohair

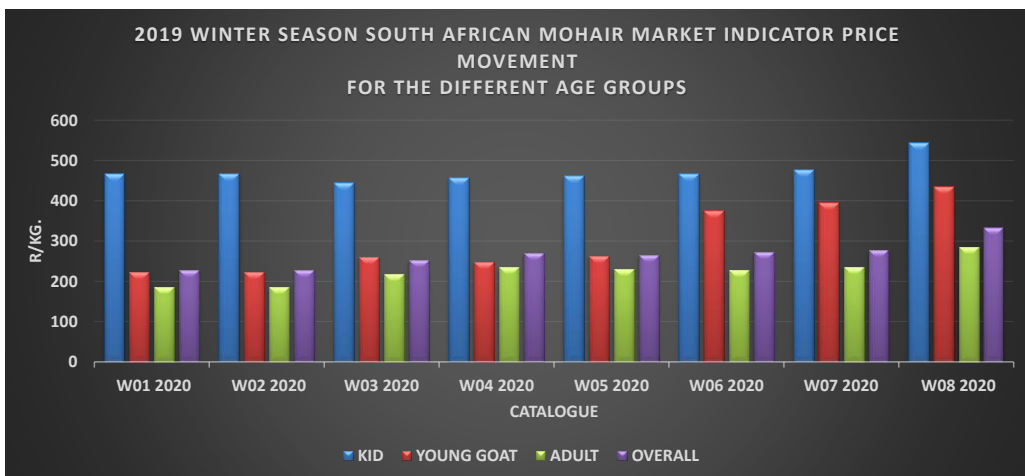
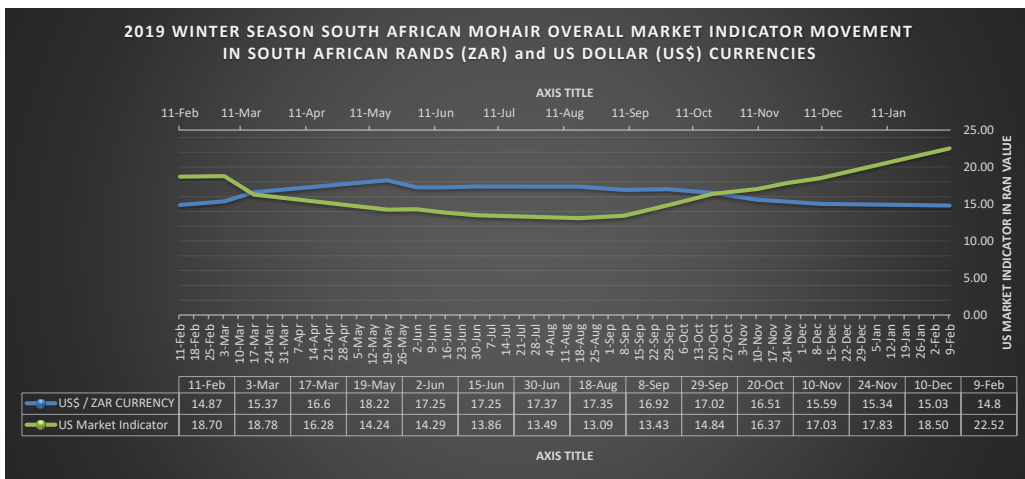
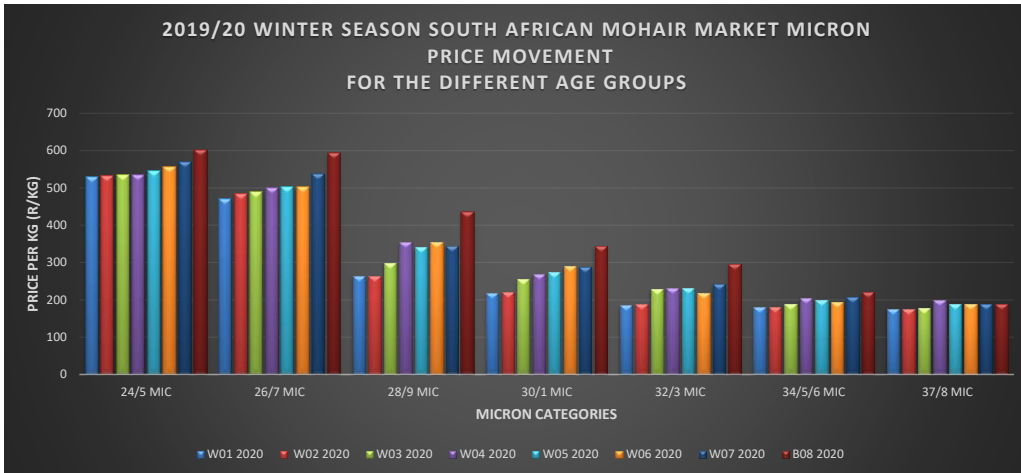
For more information about the sale visit the BKB website at www.bkb.co.za

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 Grahamstadweg 61 Grahamstown Rd, Noordeinde / North End, Port Elizabeth, 6001 Tel: 041 503 3111 Faks/Fax: 086 743 3122.
 epos / email: deon.erasmus@bkb.co.za

Direktuure / Directors
 G E J Kingwell (VOORSITTER/CHAIRMAN)
 H J Swart (ONDER-VOORSITTER/VICE-CHAIRMAN)
 J E Stumpf (BESTUREND/MANAGING)
 A S du Toit (UITVOEREND/EXECUTIVE)
 P G Cardigan, C D
 Hobson, J F, Janse van Rensburg, M H, Jonas,
 E A Meyer, V Pillay, H C Staple



Maatskappyskretaris / Company Secretary
 J Oosthuizen MEV/MRS
 BKB Beperk/BKB Limited: 1998/012435/06
 Geregtreer by die Raad vir Landbouprodukte-Agente in
 Terme van Wet 12/1992 GETROUWDE/SERTIFIKAATNR.79
 Registered at the Agricultural Produce Agents Council in
 terms of Act 12/1992 FIDELITY FUND CERTIFICATE NO 79



| CAT NO | W01 2020 | W02 2020 | W03 2020 | W04 2020 | W05 2020 |
|------------|----------|----------|----------|----------|----------|
| Kid | 466.7 | 466.7 | 444.42 | 457.75 | 462.32 |
| Young Goat | 223.07 | 223.07 | 260.39 | 249 | 263.92 |
| Adult | 184.86 | 184.86 | 217.59 | 235 | 230.68 |
| Overall | 227.17 | 227.17 | 252.61 | 270.29 | 265.49 |

| CAT NO | 11-Feb | 3-Mar | 17-Mar | 19-May | 2-Jun |
|----------------------|--------|-------|--------|--------|--------|
| US\$ / ZAR CURRENCY | 14.87 | 15.37 | 16.6 | 18.22 | 17.25 |
| ZAR Market Indicator | 278.07 | 288.7 | 270.29 | 259.47 | 246.49 |
| US Market Indicator | 18.70 | 18.78 | 16.28 | 14.24 | 14.29 |

| Micron Price Movement | W01 2020 | W02 2020 | W03 2020 | W04 2020 | W05 2020 |
|-----------------------|----------|----------|----------|----------|----------|
| 24/5 MIC | 530 | 532 | 535 | 535 | 545 |
| 26/7 MIC | 470 | 485 | 490 | 500 | 502 |
| 28/9 MIC | 265 | 265 | 300 | 355 | 342 |
| 30/1 MIC | 220 | 221 | 255 | 270 | 275 |
| 32/3 MIC | 185 | 190 | 228 | 232 | 232 |
| 34/5/6 MIC | 180 | 180 | 190 | 206 | 200 |
| 37/8 MIC | 175 | 175 | 178 | 200 | 190 |

| W06 2020 | W07 2020 | W08 2020 | W09 2020 | W10 2020 | W11 2020 | W12 2020 | W13 2020 | W14 2020 |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 467 | 476.8 | 543.19 | | | | | | |
| 374.83 | 394.32 | 433.75 | | | | | | |
| 228.35 | 235.14 | 286.14 | | | | | | |
| 273.45 | 278.07 | 333.32 | | | | | | |

| 15-Jun | 30-Jun | 18-Aug | 8-Sep | 29-Sep | 20-Oct | 10-Nov | 24-Nov | 10-Dec |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 17.25 | 17.37 | 17.35 | 16.92 | 17.02 | 16.51 | 15.59 | 15.34 | 15.03 |
| 239.09 | 234.31 | 227.17 | 227.17 | 252.61 | 270.27 | 265.49 | 273.45 | 278.07 |
| 13.86 | 13.49 | 13.09 | 13.43 | 14.84 | 16.37 | 17.03 | 17.83 | 18.50 |

| W06 2020 | W07 2020 | B08 2020 | B09 2020 | B10 2020 | B11 2020 | B12 2020 | B13 2020 | B14 2020 |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 555 | 569 | 602.69 | | | | | | |
| 502 | 538 | 592.33 | | | | | | |
| 355 | 344 | 435.29 | | | | | | |
| 290 | 289 | 343.07 | | | | | | |
| 220 | 243 | 296.64 | | | | | | |
| 195 | 207 | 221.49 | | | | | | |
| 190 | 190 | 190 | | | | | | |

| |
|--------------|
| 9-Feb |
| 14.8 |
| 333.32 |
| 22.52 |